



Agribusiness, Food, and Consumer Economics Research Center at Texas A&M University

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Cold Chain Index: 2020 Quarter 3

In order to improve the economic information available to industry participants, the Global Cold Chain Alliance has commissioned a Cold Chain Index (CCI), reported since the end of 2018. The CCI tracks the growth rates of costs associated with cold storage using predominantly official sources of economic data. The CCI can be customized to the region, state, and metro where a warehouse facility operates.

The CCI includes five classes of expenses: labor, electric power, supplies, repairs, and rent; the cost shares typical of a North American refrigerated warehouse are shown in Figure 1. Labor was the largest share of expenses, at 46% of the total. Property rent or lease expenses represented nearly 35% of total expenses. Electric power accounted for 10% of total expenses. The "other" category included the leases on material handling equipment, expenses on utilities other than electric power, and un-specified other expenses. The cost shares have been updated for all 2020 releases based on the 2019 IARW Productivity and Benchmarking Survey results (FY2018)¹.

In the current release, the CCI reports the growth rate in expenses in the third quarter of 2020 compared with the third quarter of 2019. Members of the Global Cold Chain Alliance and their customers may access a template to better understand the index and customize cost shares to the experience of their business, and to account for variation across geographic regions.²



Figure 1. Cost Shares of North American Refrigerated Warehouses, based on FY2018 IARW Productivity & Benchmarking Survey

¹ Cost shares are calculated from GCCA's annual Productivity and Benchmarking Report (PBR) which is typically published midyear. To remain consistent, cost shares are used for a full calendar year based off the most recent report. Cost shares will be updated for Q1 2021 with the 2020 PBR cost shares and can be modified in the template as needed.

² The regions in the CCI are from the Bureau of Labor Statistics geographic information: **Mid-Atlantic** = New Jersey, New York, Pennsylvania. **New England** = Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont. **South** = Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia. **Midwest** = Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin. **Pacific** = Alaska, California, Hawaii, Oregon, Washington. **Mountain** = Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, Wyoming.

Results

Expenses for refrigerated warehouses rose by 2.44% in the third quarter of 2020 relative to the same period in 2019. This was a slight increase relative to the change in Q2 of 2020 (Figure 2).

Among the types of expenses, occupancy costs grew at the fastest pace, at 3.5% year-over-year in Q3 (Figure 3). Labor costs ranked second, growing by 3.1% relative to Q3 of last year. Across regions of the USA, the growth rate of labor costs ranged between 2.2% to 4.8%. The Mid-Atlantic experienced the slowest labor cost growth while the most rapid increase in labor cost was in the Mountain region. Electric power expenses in Q3 2020 were 2.2% lower, on the basis of the national average. In 28 states, electricity costs declined. Rhode Island (12.98%), New Mexico (9.09%), Washington (8.75%), California (7.92%), Idaho (6.82%) and Minnesota (5.44%) were outliers experiencing electric cost increases of over 5.0%, the other 17 states' increases were less than 5.0%.

Beginning with this release of the CCI, occupancy cost growth is estimated from data on Quarterly Net Asking Warehouse Rents (dry and cold storage) collected by Cushman & Wakefield across 80 different metro markets in the United States. The rent series replaces the U.S. Bureau of Labor Statistics (BLS) Producer Price Index (PPI) for New Warehouse Building Construction and provides detail on more metro markets than had been available in prior issues of the CCI. More details can be found in the template and we are grateful for Cushman & Wakefield's willingness to share this data with GCCA and its members.



Figure 2. Cold Chain Index, by Quarter during 2019 and 2020

Note: The percentages in Figure 2 are growth rates in the quarter, relative to the same quarter in the previous year.



Figure 3. Main Drivers of the Cold Chain Index, by Quarter during 2019 and 2020

Note: The percentages in Figure 3 are growth rates in the quarter, relative to the same quarter in the previous year.

Data References and Methods

The following data sources were used to track changes in costs:

- National Labor: The U.S. Bureau of Labor Statistics (BLS) Employment Cost Index (ECI) was used; specifically, the ECI for the private industry workers in the "Transportation and Warehousing" industry (Series ID CIU2014300000000). The labor metric includes all worker classifications and includes both wages and benefits. Accessed at <u>https://fred.stlouisfed.org/</u> using Series ID.
- Regional Labor: The U.S. Bureau of Labor Statistics (BLS) Employment Cost Index (ECI) was used; specifically, the ECI for the private industry workers in all industries and occupations (Series IDs CIU201000000230I, CIU2010000000249I, CIU2010000000220I, CIU2010000000212I, CIU201000000248I, CIU2010000000211I). The labor metric includes all worker classifications and includes both wages and benefits. Index is used to determine premium for each region relative to national baseline. Accessed at https://fred.stlouisfed.org/ using Series ID.
- National and State Energy: The U.S. Energy Information Administration Electric Power Prices, by state, were used. The series is the Average Price of Electricity to Ultimate Customers. (Industrial) found in table a Table 5.6.b. The data used in the index is the average of monthly reported rates by state by taking three months of revenue and sales to generate quarterly data. Accessed at https://www.eia.gov/electricity/monthly/.
- National and Metro Rent/Lease/Mortgage: Cushman & Wakefield Quarterly Warehouse Net Asking Rents, were used. Overall U.S. rent is based on the average asking rents weighted by vacancy by market. In addition, a surcharge for rental rate growth in 80 selected metro markets was based on the same quarterly data provided by Cushman & Wakefield.
- National Supplies and "Other": To represent the growth in supplies and also "other" warehouse expenses, the U.S. Bureau of Labor Statistics (BLS) Producer Price Index (PPI) was used; specifically Final Demand: finished goods less foods and energy (Series ID WPUFD4131). Accessed at <u>https://fred.stlouisfed.org/</u> using Series ID.
- National Maintenance: To represent the growth in repair and maintenance cost, the U.S. Bureau of Labor Statistics (BLS) Producer Price Index (PPI) by Industry was used; specifically, Nonresidential building maintenance and repair (Series ID PCU2381MR2381MR). Accessed at <u>https://fred.stlouisfed.org/</u> using Series ID.

Questions about data sources or methodologies? Please contact Jason Troendle, Director of Market Intelligence and Research at <u>itroendle@qcca.orq</u>.