GLOBAL COLD CHAIN EXPO
JUNE 10-12, 2019 | CHICAGO, IL
NORTH HALL, MCCORMICK PLACE
Client + 3PL Partnerships

Kerry NA – Timothy M. Egan – Director, Logistics
Agenda

• Kerry NA
• Food Industry trends
• 3PL partnerships
• Q & A
Kerry NA

• Kerry Global
  • 1972 – Listowel, Co. Kerry, Ireland
  • Public company (London/Ireland Exchanges)
  • $7.6B revenue
  • $0.9B profit
  • 6 Continents, 30 Countries, 100+ Plants

• Kerry NA
  • 1984 – Chicago, Co. Cook, USA (Beloit, WI since 2008)
  • ~34% of Global
  • Taste, Nutrition, Pharma (Food & Beverage ingredients)
  • 50 Plants, 167 warehouse locations (plant, 3PW, Co-Man)
  • ~75% ambient, 25% temp-control
Food Industry trends

• USA GDP forecast 2.3% YoY 2019-2021
• Food prices will rise ~ 1.5% YoY 2019-2021
• Food consumption will increase ~ 1.1% YoY 2019-2021
  • Non-traditional (On-demand) channels 10% growth rates
  • Retail flat YoY 2019-2021
  • Food service ~ 1.0% YoY 2019-2021
• Clean label trend gains momentum
• Food safety, traceability
3PL partnerships

• 3PL partnerships **critically** important

• Strategic
  • Value-add paradigm
    • Scalability, flexibility, nimble, technology
  • Total landed cost focus

• Tactical
  • Service excellence
    • Safety, security, sanitation, standardization, simplicity
  • KPI’s
    • OTIF
Thank you – Enjoy Chicago!