

# **2021 FINALISTS**

### **Alejandro Delgado Tarin**

Solutions and Project Manager, Europe, Americold Logistics LLC, Spain

Alejandro is a passionate, hardworking Spanish young man who emigrated to the UK in 2014 to pursue a career in Logistics. In the past seven years, Alejandro has managed to progress within logistics, firstly within Yusen Logistics and later within Americold, who he currently works for.

Alejandro's career has developed in various areas: he started in operations, dealing with high constrain operational issues which is where he realized that he wanted to join the continuous improvement team to face different challenges in various operations and learn how these can be avoided through lean initiatives. Throughout his experience in continuous improvement, he gathered knowledge and techniques that could be applied within the solutions department to be able to provide high quality solutions to new customers. He also had the opportunity to manage a small team and help develop other individuals in their roles. Currently, he has the pleasure to provide strategic growth solutions for Americold as well as lead those development projects.

In his personal life, Alejandro loves spending time with his partner and pets, escape to the mountains to ski, enjoy nature, travel to as many places in the world as possible and take pleasure in mixing with other cultures.

## **Shane Meharg**

Group Marketing & PR Manager, Magnavale, England

Originally working for DFDS before transferring to Magnavale Ltd, Shane Meharg is the Group Marketing and PR Manager for the nationally recognised Cold-Store brand, Magnavale.

Having responsibility for all market research, data analysis, lead generation and sales actions, Shane and his team have had a very positive impact for the business and its continued growth over the last four years.

Significant initiatives include a group wide rebrand, implementation of a new, fully integrated CRM platform and a renewed focus on partner advocacy in regard to services, processes and social and environmental standards.



### **Chris Smith**

#### Account Manager, Agro Merchants, Northern Ireland

Chris Smith grew up in Royal Wootton Bassett in Wiltshire for 20 years. His parents continue to live there while Chris has moved around since he started his career.

His first step was to attend Hull University and complete a BA in Management finishing with a 2:1. In 2012. The third year of his degree provided a year in industry to gain valuable experience. The role was as a warehouse manager for Gist at the Thatcham DC. After one year, Gist offered a graduate placement for when Chris finished his degree starting at the Sheffield DC. Twelve months later Chris was transferred to Faversham and by this stage had significant exposure to cold chain logistics. Fortunately, his time at Faversham was not just positive career wise, but it was where he met his beautiful wife Lydia who he married recently. After a positive graduate process, he was offered a high-level retail milk contract in Hemel that became his first step into a senior role managing 40 warehouse staff. His time with Gist finished and he moved to Wincanton as a regional operations manager looking after white good home deliveries.

Cold chain logistics was never too far away as 18 months later AGRO Merchants came knocking which led to where Chris is today. As an account manager he is looking after cold chain contracts worth £17m pa in revenue. They have a great team that continues to push forward the key development of partnerships and high-level service required.