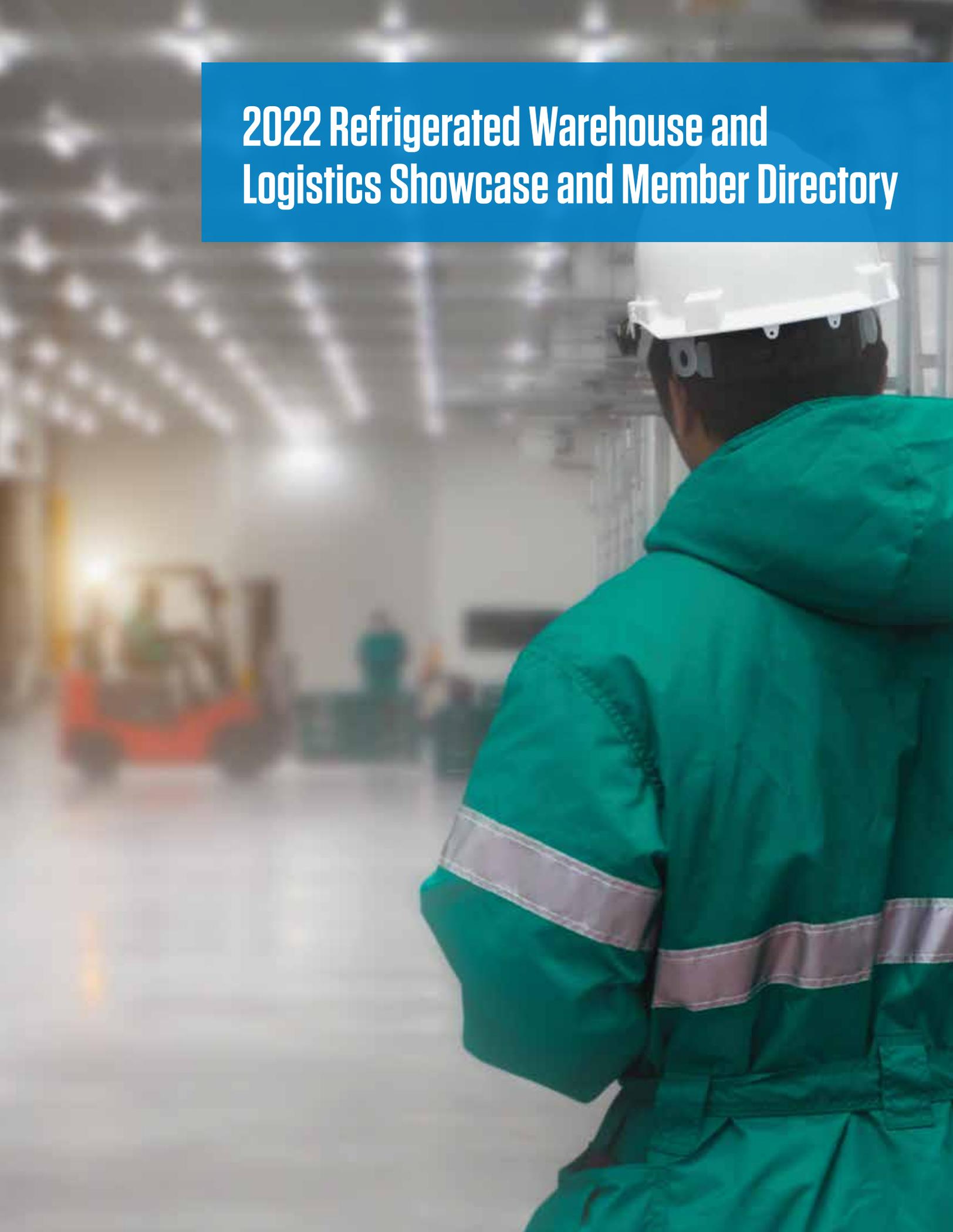


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CONTENTS

2022 Refrigerated Warehouse and Logistics Showcase and Member Directory

FEATURES

08 Advocacy Around the World
How GCCA activism has evolved over the past few years.

By Alexandra Walsh

14 More Than Just a Cold Storage Provider
African food banks team up with local industry.

By Lizelle van der Berg

18 IARW Global Warehouse Members

AD INDEX

Bonar Engineering & Construction Company

Inside Back Cover
www.bonareng.com
Design/Build, Refrigeration Engine

ESI Group USA

Page 5
www.esigroupusa.com
Architect, Construction, Design/Build

Florida Freezer L. P.

Page 11
www.flfreezer.com
Cold Storage & Logistics

Mac Rak Inc.

Back Cover
www.macrak.com
Maintenance-Repair, Materials-Hand-Equip Racking

Industrial.io

Page 6 and 7
www.industrial.io
Energy Management/ Monitoring Equipment or Services

Tippmann Group

Page 17
www.tippmanngroup.com
Cold Storage & Logistics, Design/Build Property Management

Vapor Armour

Inside Front Cover
www.vaporarmour.com
Construction, Consulting, Energy Management & Monitoring Thermal Envelope Services

IARW and IRTA Merge to Form New GCCA

THE GLOBAL COLD CHAIN ALLIANCE (GCCA) CURRENTLY SERVES AS AN UMBRELLA TO UNITE ALL PARTNERS TO BE INNOVATIVE LEADERS IN THE TEMPERATURE-CONTROLLED PRODUCTS INDUSTRY.

Comprised of its Core Partners, including the International Association of Refrigerated Warehouses (IARW), the World Food Logistics Organization (WFLO), the International Refrigerated Transportation Association (IRTA), and the Controlled Environment Building Association (CEBA), GCCA represents all major industries engaged in temperature-controlled logistics.

Recently, the respective Boards of Directors for the IARW and for IRTA reached an agreement in principle to merge their organizations to officially form a new organization, the Global Cold Chain Alliance (GCCA).

Moving forward, IARW and IRTA will operate as GCCA with warehouse and transportation membership categories. WFLO and CEBA will continue to be partners of GCCA, operating as separate entities.

Over the coming months, the IARW and IRTA boards will work with staff to solidify the structure and governance of the merged entity. We will share that information with the membership later this year. Discussions regarding the merger will be hosted at the IARW-WFLO Convention in October 2022. If you have questions you would like addressed immediately, please email email@gcca.org. Pending approval from the respective memberships in October, IARW and IRTA will continue to operate as currently structured through 2022, with the restructured GCCA to be launched January 1, 2023.

IRTA and IARW coming together affords us a tremendous opportunity to showcase thought leadership and enhance cross-community engagement between two vital sectors of the global supply chain. By formally bringing together our two organizations, we can provide superior support to the industry and the members we serve.

Consolidating into GCCA will provide greater strength and resilience to all three organizations – GCCA, WFLO and CEBA. This new structure will improve our advocacy and promotional messaging surrounding the industry, will improve collaboration among our core partners, will simplify operations from an international standpoint, and will create one true united voice of the cold chain.

Success of the global supply chain depends on transportation and warehousing working closely together. The merger of IARW and IRTA recognizes that important connection and will help strengthen the global supply chain at this critical time. Working together, the warehouse and transportation members can easily and efficiently develop and implement collaborative solutions to problems facing the cold chain community as a whole. 🤝



MANUEL C. KABANA
IARW CHAIR



TODD LANTER
IRTA CHAIR

2022 Refrigerated Warehouse and Logistics Showcase and Member Directory

The Showcase is published once a year by the **Global Cold Chain Alliance (GCCA)**, an organization that unites partners to be innovative leaders in the temperature-controlled products industry. The GCCA Core Partners are:

The **International Association of Refrigerated Warehouses (IARW)**, which promotes excellence in the global temperature-controlled warehouse and logistics industry.

The **World Food Logistics Organization (WFLO)**, which delivers education and research to the industry and empowers economic development by strengthening the global cold chain.

The **International Refrigerated Transportation Association (IRTA)**, which cultivates, fosters and develops commercial and trade relations between all those engaged in the transportation and logistics of temperature-controlled commodities.

The **Controlled Environment Building Association (CEBA)** represents the design and construction industry specializing in temperature-controlled facilities that prioritize product safety best practices. We are the source for best practices of building and maintaining the thermal envelope.

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CASE STUDY



WORLD'S LEADING COLD STORAGE COMPANY REDUCES ENERGY INTENSITY MORE THAN 30%

Enabled by Ndustrail, Lineage Logistics has avoided the equivalent of nearly 250,000 homes' annual electricity use

In just over 10 years, Lineage Logistics has become one of the world's largest and most dynamic cold storage companies. They now handle over 150 billion pounds of food a year – and that comes with a big energy bill.

Since the company's inception, Lineage has focused on reimagining the food logistics industry, including their approach to technology and energy management. Key to those efforts has been their partnership with Ndustrail[®].

"Ndustrail is one of our closest technology partners and is integral to our technology vision including our data, engineering and energy management strategies" says Eric

Ristow, VP of Product Management at Lineage. "They help us ensure that our programs are running efficiently across the world."

Small beginnings

Lineage originally contacted Ndustrail in 2013 to help manage high energy bills in their Tar Heel, NC facility. The local utility charges for something called Coincident Peak, which applies an unpredictable penalty to large energy users during periods of high demand on the grid.

To date, Ndustrail has been able to predict Coincident Peak periods with 85% accuracy, giving Lineage enough time to adjust their

production accordingly – and see significant savings using basic communication protocols and process controls.

Another early project tackled food spoilage by gaining better visibility into blast freezing cycles and product location. This led to the integration of legacy controls, WMS data and EMS data into a common platform, Contxt[™], which serves as the system of record for Lineage's digital twins today.

Given the incredible savings from early efforts, Lineage asked Ndustrail for help managing energy across their growing portfolio of temperature-controlled warehouses. For a large industrial operation, managing energy also means managing production.

Production-first Energy Intensity

Lineage and Nduustrial have worked together over many years to refine not only the monitoring and analytics technology, but also the metrics used to measure performance at each facility and across the portfolio.

Over time, Energy Intensity has emerged as a key metric. Energy Intensity measures not just energy used, but the amount used per unit of production – in this case, per pound of food stored. That helps normalize the data despite an ever-changing baseline.

Critically, it also centers the company's efficiency efforts on what's most important: the safe storage and transportation of food. This mindset leads to initiatives that get to the very heart of Lineage's operations, rather than peripheral loads. For example, space optimization has allowed them to pack more product into each warehouse, reducing the need for new capacity as the company grows.

A related KPI is Energy Cost Intensity, which accounts for the timing of electricity use. This captures the effects of load shifting and demand response efforts that save money by avoiding peak times. One facility saves roughly \$2,000 a month just by shifting one process to off-peak hours.

Of course, carbon emissions are a key metric as well. Reporting on carbon is key to Lineage's net zero strategy, and it's also important for their investors. In fact, one debt issuer offers a discount on their loan rate for meeting milestones that help reduce greenhouse gas emissions.

A complex challenge

These KPIs may seem simple, and that's the point. But there's a fundamental challenge lurking underneath. Tracking Energy Intensity requires not just energy data, but operations data too. That means two things: disparate data sets must be combined, and it must be done in real time.

Energy data, operations data and revenue data sit in entirely separate systems. In fact, they exist in different worlds – the people who manage them don't typically talk to each other. Bringing these worlds together requires a team that can speak multiple languages.

Moreover, monthly data is not adequate for making production-related decisions. Real-time meters and sensors are a must. Nduustrial now processes over 100 million data points every day to help optimize operations across more than 200 facilities in the US and, increasingly, all over the world. Some facilities



also have two-way communications that allow for automated load control.

These efforts are well above and beyond the work of a typical software team. Success in a complex industrial environment requires integrating with legacy IT and OT systems, and it requires working across boundaries. It requires a partnership grounded not only in expertise, but in trust. When that happens, the results speak for themselves.

Transformative results

From 2014 to 2021, Lineage reduced their Energy Intensity by 32%. That means nearly one-third less electricity is required to process and store each pound of food. This is the result of energy management efforts as well as space optimization and process optimization.

Energy Cost Intensity also decreased by 30% over the same period. This is the result of various efforts including demand management, demand response, and even utility rate negotiation and bill verification.

In total, Lineage has avoided the equivalent of nearly 250,000 homes' annual electricity use. To put it another way, it's like eliminating over 16,000 tanker trucks full of gasoline – more

than 6 trucks per day for 7 years.

The investment in energy monitoring has also produced a number of side benefits. In one facility, Nduustrial's meters showed that incoming grid voltage was above the specified limit, which was causing drives to overheat and fail every 4-6 weeks. The team was able to work with the utility to correct the issue.

Other project ideas have been discovered across the portfolio, including 3 sites identified as good candidates for power factor correction. One Regional Maintenance Manager initiated a project that wasn't getting buy-in until he could show his team the results in real time. Nduustrial's Nsight™ software showed an immediate 35% Energy Intensity improvement, which helped others get on board.

The energy sustainability journey is just beginning. Lineage has set a company-wide goal of net-zero carbon emissions by 2040, including a commitment to measure and report on greenhouse gas emissions every year. This requires constant monitoring, which Nduustrial enables by equipping facilities around the world with real-time, auditable data that can serve the reporting needs of Lineage and its investors, customers, and suppliers.

¹ Across all facilities for which complete data are available over the full time period (66 facilities). This figure does not control for the effects of processes such as blast freezing that may have been added during the analysis period. If these changes were controlled for, reported Energy and Carbon Intensity would have declined further.

² Avoided energy consumption is the difference between actual consumption in a given year and the expected consumption given the Energy Intensity in the baseline year (methodology verified by The Carbon Trust). Total avoided consumption from 2014-2021 across the 66 facilities for which complete data are available equals 1,764,092,952 kWh. This was converted to avoided emissions using the EPA GHG equivalencies calculator on May 5, 2022. If additional facilities were included, total avoided emissions would be substantially higher.

³ <https://www.linealogistics.com/news-stories/lineage-logistics-joins-climate-pledge-and-commits-achieving-net-zero-carbon-emissions>



ADVOCACY AROUND THE WORLD

How GCCA activism has evolved over the past few years.

“**W**hat we’re seeing the last couple of years is the evolution of the advocacy efforts we have successfully broadened in the United States and globally.”

MATTHEW OTT
President and CEO, GCCA

When Lowell Randel, Senior Vice President, Government and Legal Affairs, joined the Global Cold Chain Alliance in 2009 to direct the association's government relations efforts on behalf of its members, a government affairs department did not actually exist. But GCCA had surveyed its membership in the United States and regulations and regulatory issues were its highest priority.

"We embarked to build our advocacy program with heavy regulatory focus in the United States, and over the past decade, it has proven to be successful and has had significant impacts to benefit the industry," says Randel. "Most recently, our advocacy efforts have branched into legislative work, and we intend to continue and expand and dedicate even more resources on legislative issues."

Cold Chain in the Spotlight

In the past, the cold chain and supply chain were fairly under the radar, Randel says, which was not problematic as the industry was successful despite the lower profile. However, the pandemic propelled the food supply chain into the spotlight, and not just in the United States, but globally. Everyone realized they were dependent on a global cold chain, and the world started to pay more attention to how food moves through the system. The GCCA stepped up to be more proactive, not only in advocacy, but also in communications.

"During the pandemic, we talked with more U.S. and international press in two years than we had in probably the previous 20 – we were getting calls from global news outlets looking for insight into food supply chains, and we had to be ready to effectively communicate that messaging across the globe," Randel explains. "We had an opportunity to shine a light on the role the industry plays and better tell our story and deliver our message in a way we had not needed to in the past."

U.S. Regulatory Scene

As the Biden administration enters its second year, agencies such as the Environmental Protection Agency (EPA), Occupational Safety and Health Administration (OSHA) and the Food and Drug Administration (FDA) are preparing to take significant regulatory actions, Randel reports. The Biden administration's regulatory agenda includes proposals that will result in changes to several regula-

tions impacting cold chain businesses. As a result, GCCA expects heavy rulemaking activity in 2022.

"GCCA has been, and will continue to be, closely engaged with the agencies to promote the interests of the cold chain as each of these rulemakings moves forward," notes Randel.

In an effort to understand the regulatory issues of most importance to members, GCCA conducted surveys of its membership in the United States, Canada and Europe that provided both quantitative and qualitative results.

In the United States, the top three regulatory issues ranked by level of importance to members were 1. Labor 2. Food Safety and 3. Occupational Safety. (See Figure 1.)

When asked what specific challenges members faced from these three top areas of concern, responses included:

- Labor: hiring and shortage of willing workers
- Family and Medical Leave Act (FMLA) requirements
- Minimum wage increases
- Labor unions
- Driver shortage and CDL hours of service, medical and age restrictions
- Federal Rail Administration regulations
- Unnecessary covid requirements
- Emergency Temporary Standard (ETS) and other potential COVID mandates
- Food safety: increasing regulations
- Taxation and future impact of corporate and pass through to individual rates
- Supply chain problems

Advocacy Abroad

At the same time GCCA is building and expanding its advocacy in the United States, it's exploring how to be effective advocating in other parts of the world, Randel explains.

"That's been an increased focus of our advocacy over the last year or so and we've started to see pieces of that evolve," notes Randel. "Our advocacy work started in earnest in Brazil when we were able to bring on a local consultant to assist with key regulations impacting meat and poultry trade, and we're already seeing some success." In Canada, Randel notes, GCCA has also had some success modernizing ammonia regulations in Ontario.

"These are examples of how we have been effective in impacting policy in different regions," Randel says. "Now we're looking at

Figure 1.

Policy Issue Priorities in the U.S.

Based on GCCA member feedback in the United States, here are the policy issues ranked by level of importance:

1. Labor
2. Food Safety
3. Occupational Safety
4. Energy
5. Transportation
6. Refrigerant Policy
7. Taxes
8. Trade
9. Environment
10. Homeland Security

how we take these efforts and build them out in other parts of the world. Absolutely we have to have a global presence and a global strategy for impacting policy. It's been a big task just in the United States, but now with members in approximately 80 countries, we have to advocate where we will have an impact, and most recently that has been Brazil and also Canada."

Randel says GCCA wants to export that proactive, rather than reactive, strategy to deal with ongoing challenges. "We need to be more proactive in other regions of the world as we are in Brazil, Canada, the EU, Latin America, and start building programs across the globe, region by region."

Front and center of the GCCA advocacy program is that it is member driven, Randel says. "Member engagement is really critical, which is why we're surveying members regionally, and also we recognize there are different leadership structures in different regions. As we explore expanding advocacy into different regions, it is how we will drive and maximize results for our members."

Brazil's Regulatory Scene

"The primary regulatory issues impacting the cold chain in Brazil are first, the lack of a specific regulation for the sector; second, the lack of standardization in the application of the legislation by the inspectors (each one has a different interpretation of the law); and third, the inclusion of warehousing activity in the meat and derivatives segment, which means we must follow the same sanitary guidelines as the establishments that slaughter and process

“We understand that no matter how friendly and receptive, there is a stagnation in the processes that makes everything move very slowly. They make it look easy, but in practice it is quite difficult.”

VIVIANNE MOREIRA LEITE,
*GCCA Government Affairs
Consultant, Brazil*

animal products,” explains Vivianne Moreira Leite, one of two GCCA government affairs consultants in Brazil.

“In Brazil there is a diversity of norms and laws issued by federal agencies,” says Carlos Franco, GCCA’s second government affairs consultant in Brazil. “The lack of clear and objective standards for cold chain logistics may result in operational challenges that can harm the process.”

Franco says the regulations are especially aimed at ensuring the control of the atmosphere temperature in the cold chain in different stages (in cold chambers and containers). These standards also guide and regulate the standardization of equipment used in the cold chain.

Leite notes the importance of these three regulatory issues refers to the difficulty of the industry to be able to technically support itself in cases of noncompliance. “This leads to a disagreement between the parties as legislation that does not apply to an activity allows for different understandings on the same topic,” she says. “Furthermore, it burdens us operationally in ways that should not be necessary (frequent water analysis, use of a sanitary barrier, knife sterilizer, etc.)”

Another relevant fact, adds Leite, is that the negotiations with the Ministry of Agriculture take years to be addressed or often fall into oblivion. “This is the case with our technical consultations and the review of various ordinances.”

The strategy proposed by the GCCA was the writing of a normative instruction that could be applied in all warehouses of products of animal origin, explains Leite. “The benefit would be the standardization of measures, respecting the operational aspects of each company, and the

ease of representation of the sector in the face of changes in legislation. The biggest benefit would be the technical support that the normative would provide to members.”

“The greatest challenge advocating in Brazil is always having to be in alignment with government agencies in order to implement good regulatory practices so that the cold chain can guarantee the integrity and quality of the food and other products,” admits Franco.

“We understand that no matter how friendly and receptive, there is a stagnation in the processes that makes everything move very slowly,” says Leite. “They make it look easy, but in practice it is quite difficult.”

Canada’s Regulatory Scene

As a part of GCCA’s expanded government affairs activities in Canada, GCCA is partnering with TACTIX Government Relations and Public Affairs Inc., a trusted advisor for 20 years to the food and agriculture industry as well as leading Canadian and Fortune 500 companies, offering experience in solving complex government relations threats and opportunities. Their insight into the government decision-making process will enable GCCA to eliminate barriers and successfully navigate political landscapes on behalf of the membership.

TACTIX is already working with GCCA to develop an overall government affairs strategic plan, provide strategic advice, and assist with the monitoring and reporting of policy and regulatory developments, reports Randel.

“While we are just getting started, we have already seen the benefits of our partnership with TACTIX as GCCA staff has been able to engage with leadership on the Senate Committee of Agriculture and Forestry,” he says.

“In addition, GCCA has been able to raise the profile of the cold chain by meeting with 20 other food and agriculture-related associations to discuss key issues facing the industry and help promote the industry in Canada.”

GCCA also engaged with the food and agriculture association partners by joining their efforts to limit the work stoppage that occurred while the Canadian Pacific Railway and Teamsters Canada Rail Conference negotiated their collective bargaining agreement. “We saw immediate success when it was announced in late March that the Canadian Pacific Railway and the Teamsters Canada Rail Conference agreed to resolve their remaining collective agreement provisions through binding arbitration and resumed business operations,” Randel adds.

As part of its advocacy efforts on behalf of its Canadian members, GCCA submitted comments in April 2022 to the Canadian government’s House of Commons Standing Committee on Transport, Infrastructure and Communities for their study on the “State of Canada’s Supply Chain.” This study will help policymakers assess vulnerabilities and consider potential improvements to supply chains.

“Through this submission, GCCA had the opportunity to raise the profile of the industry and highlight key issues such as labor constraints, regulatory burdens, container availability and other disruptors to the committee members,” Randel explains.

In order to maximize the impact of GCCA’s advocacy and programming efforts in Canada, the association surveyed its Canadian members to identify their top policy priorities.

Figure 2

Policy Issue Priorities in Canada

Based on GCCA member feedback in Canada, here are the policy issues ranked by level of importance:

1. Labor
2. Food Safety
3. Refrigerant Policy
4. Occupational Safety
5. Energy
6. Environment
7. Trade
8. Transportation
9. Taxes
10. Homeland Security

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Figure 3.

Policy Issue Priorities in Europe

Based on GCCA member feedback in Europe, here are the policy issues ranked by level of importance:

- Energy
- Environment/Sustainability
- Labor
- Food Safety
- Occupational Safety
- Transportation
- General Business (e.g., tax)
- Refrigerant Policy
- Trade

In Canada, the top three regulatory issues ranked by level of importance to members were 1. Labor 2. Food Safety and 3. Refrigerant Policy. (See Figure 2.)

When asked what specific challenges members were facing from these three top areas of concern, qualitative responses included:

- Shortage of qualified people
- The government historically allowed more temporary foreign workers than it does currently (30% vs. 10% of the workforce)
- Labor shortages reemphasize the importance of automation
- Spike in salary expectations driven up by recruitment industry
- No government support for retention initiatives
- Consumer concerns that frozen and chilled foods are properly secured in the storage facility
- Canadian Food Inspection Agency (CFIA) vs. exports
- CFIA vs. COVID
- Ensure the industry continues to lead the world in food safety to guarantee and protect industry's leadership role in the supply chain
- New policies and regulations on refrigerants around HFC phase outs and favorable use of natural refrigerants such as ammonia and CO₂
- Cost of refrigeration coverage
- Cost of energy
- Creating a consistent and measurable message on energy savings and the drive to "net zero"

In addition to the survey, GCCA also recently held a meeting to introduce TACTIX to the Canadian membership and further

"People are becoming conscious that food can be a limited resource, and the way we produce as well as transport food impacts our society, no matter where in the world we are looking."

NIELS SVENSTRUP,
Lineage and Vice Chair, European Logistics Council

discuss key priorities for the industry. There was a strong consensus that building stronger relationships with CFIA is critically important and there is a need to address inconsistencies experienced by members when dealing with CFIA.

GCCA is working with members and TACTIX to provide input into a government inquiry on regulations, highlighting some of the opportunities to improve CFIA practices. This is another example of how GCCA is increasing engagement with the Canadian government and providing members with an opportunity to raise issues impacting their business. "We are excited to build on these efforts to elevate the profile of the cold chain industry with policymakers across Canada," says Randel.

Europe's Regulatory Scene

In order to help guide GCCA as it considers options for increasing advocacy efforts in Europe, the association surveyed its European members to identify their top policy priorities.

In Europe, the top three regulatory issues ranked by level of importance to members were 1. Energy 2. Environment/Sustainability and 3. Labor. (See Figure 3.)

When asked what specific challenges members were facing from these three top areas of concern, qualitative responses included:

- Recent oil and gas price increases instigated by the response to war in Ukraine and supplies of gas from Russia
- Prioritize and incentive the adoption of high-performing technologies vs low cost and low performance ones
- Controlling the cold chain efficiently while reducing energy and improve sustainability

- Environmental and regulatory drivers to decarbonize and create a more sustainable supply chain
- Sustainability requirements increasing
- Understanding the Green Agenda
- New mobility package implementation
- Labor shortages and increased cost of labor
- Lack of truck drivers because of excess regulation and lack of engagement with young people on the career advantages of the cold storage industry

Niels Svenstrup, Nordic Network and Business Development Director, Lineage and Vice Chair of the European Logistics Council, says the industry is transforming from a traditional part of the overall logistics value chain to now being an essential part of the logistics value chain.

"We have seen over the last two to five years an acceleration in taking an active position on topics such as energy, sustainability, food safety, etc.," Svenstrup points out. "People are becoming conscious that food can be a limited resource, and the way we produce as well as transport food impacts our society, no matter where in the world we are looking."

Svenstrup says for many, it has been an eye opener that younger generations have stepped up and demanded change from national governments all over Europe in how our environment is protected. "This disruption of the environment mindset has also become a great branding opportunity to attract employees by saying we take action, we do care, we want to hand over a better world for our next generations."

Svenstrup acknowledges that for years, working in cold storage had a difficult reputation in a Europe where growth was good and it impacted what people viewed as the dream job. “Not because it is a bad working environment, but simply because applicants have a vision of how it is to work in a cold storage.”

As a result, he says, many cold storage operators are forced to attract workers from other regions of Europe (normally eastern Europe), but that has also been more difficult. “Eastern European countries have also had decent growth in their own national economies, which means that workers that used to go abroad have no need to do so, and this again impacts worker shortages,” Svenstrup explains.

Svenstrup believes the industry needs to change if cold chain operators want to continue to be a trustworthy partner that can attract the right employees and secure their position in the supply chain.

“Branding our industry has never been more important than right now,” declares Svenstrup. “We need to speak up, take an active position in our society, involve ourselves in European parliament matters, involve ourselves in national governmental affairs and involve ourselves in what our younger people want and think. That is the only way we can bring change that is to our advantage.”

Svenstrup admits change is a great buzz word, but it requires determination and courage. “The government in each country can have their own agenda that in some cases is not aligned with what Europe wants as a union. In addition, there can be many different interests to take into account,” he says. “However, the current situation – the war in Ukraine – has made it clear that we, as a union, need to stick together to keep markets calm.”

Based on the world of the moment, Svenstrup says in his opinion, the most important advocacy challenge is trade.

“Trade seriously impacts our customers’ needs as well as our own needs. We have countries that require special permits for export/imports to take place, and the change currently taking place has at times created an uncertain market for certain food producers,” says Svenstrup. “The cold chain is an essential part of food’s journey, and we must therefore be willing to adapt to ensure that our customers always are able to sell to new markets.”

Forums of Communication

“In the United States, we have been very impactful with our policy events from the Assembly of Committees to the Policy Forum and now the Global Policy Forum,” Randel notes “We are expanding our advocacy reach into other regions along with expanded programming and education and using the Global Policy Forum as way to communicate key policy issues and developments to the membership.”

Randel is excited that GCCA will have specific programming for Brazilian, Canadian, Latin American and South African members. “Because of the pandemic, the forum moved to a virtual event this year but that is an opportunity to provide programming that will be relevant to members around the world, and we are building out our programming to accomplish that end,” Randel explains. “It’s a challenging time, but we have learned a lot about how to maneuver and leverage technology to make it possible to get very strong participation, and from deeper in the ranks of member companies, as we saw happen with the virtual Policy Forum in the United States in 2020.”

The Path Ahead

The Advocacy Fund has been critical to expanding GCCA programming and resources, particularly in the United States, Randel points out. But as the program grows more global, the Advocacy Fund may also

be the mechanism to provide additional resources to advocacy programs in other regions. “Member support for the fund has been very valuable in expanding what we’re doing,” says Randel.

“As we look to expand our advocacy globally, I would like to recognize the importance of our regional directors. We have been working closely with them to identify key national issues for policy forums as we look at our future programming.”

“We know that supply chain challenges are likely to continue globally, and individual countries are always looking at legislative and regulatory policies and those needs are going to increase our engagement in advocacy around the world,” Randel admits. “The time is right for us to be building up the GCCA Advocacy Program, and we see lots of possibilities on the horizon to tell the story of the cold chain.” ☞

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FoodForward SA is the largest food distribution nonprofit organization in South Africa. All across Africa, GCCA's member companies are working with food banks in partnership to feed their communities. (Photo by FoodForward SA.)

MORE THAN JUST A COLD STORAGE PROVIDER

African food banks team up with local industry.

By Lizelle van der Berg

We have heard from GCCA members in South Africa about the work they do to maintain a strong cold chain. They go through tremendous hard work to ensure the food that enters the market is safe to eat.

We have also heard how the cold storage industry is committed to environmental sustainability by initiating projects and activities to reduce their impact on the environment. Thanks to all the manufacturers, importers, exporters, retailers, etc. supporting the industry. They are not only able to keep providing employment, but also do so much more.

I have reached out to some of the food banks in Africa to find out what our cold storage and distribution industry has been up

to over the past few months to partner in their noble cause of feeding our communities and combatting hunger here in Africa.

Kenya, East Africa

John Gathungu is the Executive Director and Co-founder of Food Banking Kenya (FBK). He has steered the organization from formation to a reputable organization impacting the livelihoods in the fight against hunger. FBK operates a warehouse facility to store donated or rescued food for distribution.

The program actively solicits food and other crucial resources from local food growers, retailers, wholesalers, and processors. In addition, FBK collects food donations from restaurants for immediate distribution to highly exposed groups.

GCCA member BigCold operates the only third-party cold chain facility in East Africa that is certified to FSSC 22000 Food Safety Management System and YUM approved. BigCold adheres to global standards for food safety including the management of services, materials/stock, assurance of food defence, allergens, food fraud prevention and environmental monitoring.

Newton Matope, President of BigCold in Kenya is a veteran in supply chain management with more than 30 years of experience in cold chain, food services, life support services and fast-moving consumer goods. He has a



GCCA member BigCold Kenya has assisted Food Banking Kenya with temporary temperature-controlled storage, warehousing specifications, pricing negotiations with equipment suppliers as well as staff training in warehousing and stock control. (Photo courtesy of Food Banking Kenya.)

successful track record of managing procurement, storage, and delivery of perishable products in some of the world's most challenging environments.

Gathungu explains how Matope has supported FBK during the initial stages when sourcing for a warehouse and assisted with technical support. Matope also introduced FBK to suppliers of different warehouse equipment and to potential partners. "Newton at BigCold has saved us from the high cost of acquisition of equipment, increased the number of our potential partners, which has ultimately enhanced our efficiency" says Gathungu. BigCold has assisted FBK with temporary temperature-controlled storage, free consultancy on warehousing specifications, assisted with the negotiations on pricing with suppliers of equipment as well as training of staff on warehousing and stock control. "This is a noble cause and when it is possible, BigCold will assist wherever we can," says Matope.

Ghana, West Africa

Elijah Amoo Addo is the Founder and Executive Director of Food for All Africa in Ghana. Addo is a Ghanaian chef and food stylist who has become a social entrepreneur through his creation of Food for All Africa. In 2017, Chef Addo was awarded a Queen's Young Leaders Award by Her Majesty Queen Elizabeth II at Buckingham Palace for his contribution towards reforming Ghana's food distribution system by reducing waste, overcoming hunger, and alleviating poverty and malnutrition.

Through innovative programs and partnerships, Food for All Africa has shown impressive growth since its formation, distributing 112,000 kgs of food to over 260,000 vulnerable people in 2020. The organization set an ambitious target to recover 300,000 kgs of food in 2021, which will enable Food for All Africa to service 350,000 people.

Companies operating in Ghana have long struggled with the absence of dependable, third-party, temperature-controlled transport

and warehousing services. This challenge and the opportunity to stimulate sectors of the economy such as agriculture, consumer goods and pharmaceuticals, inspired the birth of FreezeLink. GCCA member FreezeLink is West Africa's leading cold chain logistics company. Its experience in the supply chain, cost control, and engineering addresses this problem for many businesses that deliver food, drink, and medicine daily.

Owusu Akoto, CEO of FreezeLink, has extensive experience working on a wide variety of strategy and supply chain projects in Ghana and overseas. Akoto has worked for private companies and the U.K. Ministry of Justice before becoming CEO at FreezeLink in 2015.

Chef Addo explains that COVID-19 presented Food for All Africa with a challenge of scaling up during a pandemic to meet the rising demand for food and basic support. This meant they needed the consultation of an experienced professional in the warehousing and logistics industry, and that was when they got in touch with Owusu Akoto of FreezeLink. "His advice and technical know-how was very supportive in enabling us to use the limited resources we had to put in place the right measures to meet our scale-up plans," says Addo.

FreezeLink connected Food for All Africa to the right resources for the supply of refrigeration and storage containers for its warehousing model. This ensured the most cost-efficient and effective sourcing of warehousing items. "For us at Food for All Africa, the opportunity of being mentored by a professional team at FreezeLink, helps us further our mission of creating efficient and sustainable means of nutrition for needy Ghanaians through food banking. And, it is this kind of partnership that we are most grateful to foster," says Chef Addo.

South Africa

Andy du Plessis joined FoodForward SA in 2013 as the managing director. He has spearheaded significant innovative change since his arrival by introducing digital technology to connect beneficiary organizations to retail stores and food outlets.



GCCA member FreezeLink connected Food for All with refrigeration and storage container suppliers for its warehousing model. Food for All Africa aims to service 350,000 people in Ghana. (Photo courtesy of Food for All Africa.)

"These success stories, as well as the countless others, prove that when our cold storage companies work with the local food banks to feed their communities, together we can feed more than we can apart."

He is also responsible for the regular collection of surplus food as well as the Second Harvest initiative, a specific outreach program to commercial farmers and growers across South Africa, for the recovery of surplus fruit and vegetables.

FoodForward SA, an organization focused on the recovery of edible surplus food from the supply chain, is the largest food distribution non-profit organization in South Africa. It connects a world of excess to a world of need by recovering quality surplus food from retailers, manufacturers and farmers and redistributing this food to over 1,000 registered and beneficiary organizations, reaching over half a million vulnerable people across all nine provinces of South Africa every day.

FoodForward's extensive infrastructure capacity enables them to recover massive amounts of surplus food from their supply chain partners. In fiscal year 2020 they distrib-

uted 7,215 tons of food, equating to 29 million meals. FoodForward SA has a fleet of refrigerated trucks and cold storage facilities (cold rooms and freezers) at all five warehouses, which allows them to maintain the cold chain during the recovery, storage, and distribution of perishable surplus food.

GCCA members and/or their parent companies are helping in South Africa. In fiscal year 2020, FoodForward SA's supply chain partner, RCL Foods, donated over 200 tons of fresh and frozen food products. Etlin International donated more than 11 tons of frozen products and in the current financial year FoodForward SA has received a donation of 2.4 tons from the Oceana Group.

FoodForward SA helps companies to reduce food waste (and the cost of having to dump or incinerate stock) and save the environment. Furthermore, all their supply chain partners receive Section 18a tax certificates

for their donations, thereby improving their bottom line.

All across Africa, GCCA's member companies are working with food banks in partnership to feed their communities. These success stories, as well as the countless others, prove that when our cold storage companies work with the local food banks to feed their communities, together we can feed more than we can apart. 🌱

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Three generations of leadership at Tippmann Group / Interstate Warehousing have brought growth and success to the company for more than 50 years. (L to R - John Tippmann, Jr. - John Tippmann, Sr. - John Tippmann, III)

STILL FAMILY OWNED & OPERATED, TIPPMANN GROUP'S HISTORY AND EXPERIENCE SET THEM APART FROM THE COMPETITION

Staying in business for more than half a century is quite a task for any company, and for one that is family-owned and operated, it can be even more challenging. Over the years, Tippmann Group has not only handled those challenges, but the company has embraced them with one goal in mind, to provide its customers with a level of service that is second to none.

What started from one man's desire to help one customer succeed has grown into a multi-faceted business which includes Interstate Warehousing, the 4th largest Cold Storage warehouse company in the United States, and Tippmann Construction, the premier cold storage construction company in the country.

The family-owned business is in its third generation of leadership. John Tippmann, Sr. founded Tippmann Group in 1968, John Tippmann, Jr. is President of the company, and John Tippmann, III is VP of Sales Strategy.

With a rich history in refrigeration, Interstate Warehousing and Tippmann Construction compliment one another very well. The knowledge and experience that comes from being an owner/operator of cold storage facilities carries over to the construction side of the business when dealing with clients on their own cold storage and food processing projects. That value of that experience becomes evident when Tippmann Construction can do more than just explain why something is done. A visit to one of the Interstate Warehousing facilities, owned and operated by Tippmann Group, provides an in-depth, real-world example of what works best in many situations. It is a unique combination that other construction companies just do not have.

On the cold storage side, Interstate Warehousing's forward-thinking leadership has provided consistent growth throughout the company over the years, always staying true to the principles the company was founded on, customer service, tradition, flexibility, quality, and performance.



Interstate Warehousing's expansion to its Anderson, IN facility is set to open this summer, and is designed & built by Tippmann Construction

TIPPMANN GROUP
COLD STORAGE EXCELLENCE



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North Star Cold Storage
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Quality Seafood Services LLC
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- Expansion from one to two awards
- Entering its 7th year, in 2022 the award program will include two award categories: One award recognizing a project under US\$35 million and one for a project over US\$35 million (defined as total cost to customer/end user). Applicants are welcome to submit projects in each category.
- Application includes short project summary video

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